



Position: Sr. Director, New Products and Strategy

Role Summary

The Sr. Director, New Products and Strategy will be responsible for evaluating and prioritizing growth opportunities for the Aimmune CODIT portfolio. Specific focus areas will be commercial development and strategy activities for Aimmune's growing CODIT pipeline and some lifecycle strategy and planning activities for AR101, Aimmune's Phase 3 asset for peanut allergy. Additional responsibilities will include market research management and support of alliance management. Close coordination with R&D, commercial and BD colleagues will be critical for success in this role.

Responsibilities include:

- Leads market research, diligence and valuation to prioritize and execute on growth opportunities
- Generates new creative ideas for new product directions in CODIT pipeline development
- Provides analyses to guide the company's portfolio activities to maximize AR101, CODIT and beyond
 - Works with R&D, IP/legal and commercial colleagues to articulate feasibility and attractiveness based business cases to inform portfolio prioritization
 - Responsible for defining market potential and ROI of potential portfolio investment areas
 - Defines portfolio evolution timelines and trade offs
- Works closely with BD colleagues to support assessment of potential collaborations, supply collaborations or other enabling technology deals
- Responsible for managing qualitative and quantitative market research vendor relationships
- Provides input to the commercial / launch planning team on the infrastructure aspects most critical for success of subsequent pipeline assets, beyond AR101
- Supports alliance management activities on key collaborations

Qualifications include:

- Bachelor's Degree in Life Sciences (Biology, Chemistry, etc.) strongly preferred
- Advanced Degree in the Sciences (Ph.D. or M.D.) desired
- MBA or client services experience in banking or management consulting with Life Sciences clients desired
- Minimum of 10+ years in new product planning, portfolio planning or corporate strategy role in a biotech or pharmaceutical company; or, experience with a consulting firm providing portfolio strategy advice/support for biotech/pharmaceutical clients
- Epidemiology-based revenue forecasting and asset valuation experience
- Proven ability to lead multiple projects efficiently and independently, with appropriate communication with senior management

Special skills/knowledge:

- Excited to be a core part of building a leading company and white space therapeutic area
- High comfort with ambiguity
- Attention to detail / analytic rigor
- Strategic thinker, as well as tactical results oriented
- Excellent business acumen
- Strong team and collaborative capabilities demonstrated in past organizational achievements

About Aimmune Therapeutics, Inc.

Aimmune Therapeutics is a clinical-stage biopharmaceutical company founded to address the unmet medical need in food allergy, which currently has no approved treatments. Our mission is to improve the lives of people with food allergies, based on our proprietary desensitization treatments in development. Aimmune's lead investigational drug for peanut allergy, AR101, is in Phase 3 clinical testing in North America and Europe. Headquartered in the heart of San Francisco's biotechnology hub, Brisbane, California, Aimmune has additional offices in the Kings Cross area of London, and in Raleigh, North Carolina.

Qualified candidates should forward a resume and cover letter, including a statement of interest, availability, and experience to Human Resources (careers@aimmune.com) with the job title in the subject line.

Aimmune Therapeutics is an Equal Opportunity Employer.

Principals only; no recruiters please.