



## **Position: Sr. Director, Global Head of MSLs**

### **Summary:**

The Sr. Director, Global Head of MSLs, will develop and lead a highly skilled and experienced Global Allergy / Immunology-focused Medical Science Liaison (MSL) team. As a core member of the Medical Affairs leadership team, this role provides a unique opportunity to build an innovative, agile MSL team that effectively meets the needs of the rapidly changing health-care / biotech landscape in the area of Allergy / Food-Allergy / Immunology. This is a US-based position with global responsibilities and will report to the VP, Medical Affairs in our Brisbane, California headquarters. Travel (both US and Global) will be required (up to 60%).

### **Responsibilities include:**

- Under the direction of the VP, US Medical Affairs, and in close collaboration with global (regional) MA Leadership colleagues, lead the development and execution of high-quality annual field strategic and operational plans of global MSL field activities that enhance Aimmune's reputation as a scientifically-innovative source for medical information, and a partner in education and research with Key Opinion Leaders (KOLs), Clinicians, and academic institutions for the treatment of food allergy.
- This role is critical in developing and implementing processes and resources that improve proficiencies, efficiencies, and compliance of practices in the field by the Field Medical Directors/Medical Science Directors and their MSL teams. This includes areas of recruitment & retention, training, development, performance indicators/evaluation, standardization of best practices, and communications
- Develops and provides strategic guidance to a team of MSLs to establish and further develop collaborative relationships with opinion leaders
- Refine and implement the Medical Affairs Launch Plan AR101.
- Strategically position efforts of the MSLs between Key Opinion Leaders (KOL) interactions, Medical Meetings, Investigator-Sponsored Research(ISR), Publication Planning, Medical Information, and other activities
- Implement and manage a database to capture and report activities of the MSL team to Senior Management to inform the future development of MSLs and other members of the Medical Affairs department
- Manage the MSLs contributions to the development of the global medical publication and conference presentation strategy to ensure clear and consistent communication
- Support the development and implementation of clinical advisory boards and other scientific meetings with academic investigators to explore potential new indications, and procure input on the overall clinical development plan
- Working in conjunction with the development team, evaluate and prioritize potential external clinical research collaboration opportunities that inform the Investigator Sponsored Studies (ISTs) program.
- Maintain existing relationships and establish new collaborative KOL relationships
- Working directly with key opinion leaders, develop scientific education activities while ensuring compliance with policies and standards
- Engage scientifically at Allergy/Immunology national, international and regional conferences, meetings and other scientific venues. Monitor the competitive environment to sustain expertise in

therapeutic area treatment management and new therapies, competitive products and features and provide feedback to the senior management team on specific initiatives.

**Qualifications include:**

- Advanced Clinical/Life Science Degree is required (MD, PhD, PharmD or equivalent)
- A business degree is preferred
- Proven therapeutic area expertise in Immunology / Allergy / Food Allergy
- 10+ years of Global Biotech/Pharmaceutical industry experience (US professional experience required)
- GCP (Good Clinical Practice) and ICH (International Conference on Harmonization of Technical Requirements for Registration of Pharmaceuticals for Human Use) proficient
- 2+ years of experience as Regional Director of a Field Medical Science Liaison Team is required
- Experience in Medical Affairs' activities/special projects other than Field is preferred
- Clinical development, medical science liaison, HEOR, medical information and commercial development experience preferred.
- Proven track record of effectively interacting with commercial/product development (PD)/clinical operations, regulatory, drug safety and cross functional medical affair's teams (globally & US based) in the Biotech/pharmaceutical industry
- US based position (required)

**Special skills/knowledge:**

- Ability to understand and effectively communicate scientific / medical and commercial components of drug products to the medical community and other key internal and external audiences
- Provide therapeutic area knowledge, and the proven ability to deliver and communicate complex scientific data/results
- Strong people management expertise
- Excellent oral and written communication skills and interpersonal skills (including strong demonstration of ability to network and collaborate with others)
- Knowledge and understanding of disease management and emerging markets preferred
- Ability to respond appropriately to needs of key stakeholders and manage expectations
- Excellent project management skills and follow through
- Demonstrated ability to excel in smaller entrepreneurial organizations

**About Aimmune Therapeutics, Inc.**

Aimmune Therapeutics is a clinical-stage biopharmaceutical company founded to address the unmet medical need in food allergy, which currently has no approved treatments. Our mission is to improve the lives of people with food allergies, based on our proprietary desensitization treatments in development. Aimmune's lead investigational drug for peanut allergy, AR101, is in Phase 3 clinical testing in North America and Europe. Headquartered in the heart of San Francisco's biotechnology hub, Brisbane, California, Aimmune has additional offices in the Kings Cross area of London, and in Raleigh, North Carolina.

**Qualified candidates should forward a resume and cover letter, including a statement of interest, availability, and experience to Human Resources ([careers@aimmune.com](mailto:careers@aimmune.com)) with the job title in the subject line.**

Aimmune Therapeutics is an Equal Opportunity Employer.

Principals only; no recruiters please.

October 2017