



**Position:** Associate Director, Managed Care, Medical Science Liaisons – Allergy/Food Allergy/Immunology

**Reports to:** Sr. Director, Global Head MSLs

**Location:** Capitol Region (MD, DE, PA, NJ, and DC)

### **Summary**

The Associate Director of Managed Care, Medical Science Liaison (MCMSL) is a field-based medical role that will serve as a resource to educate managed care organizations, health systems and other formulary decision makers to help facilitate access for Aimmune products. Additionally, as part of the Medical Science Liaison team, the MCMSL will also provide traditional HCP scientific support for the Capitol region (MD, DE, PA, NJ, and Washington, D.C.). The MCMSL will leverage their scientific background, industry knowledge, and business acumen to act as a scientific resource to Scientific Experts (SCEs), and private & government payer organizations, while gathering insights that inform Scientific Objectives (SOs) and strategic decision making by Medical Affairs. The MCMSL will report to Global Head of MSLs and will coordinate with account management teams.

### **Specific Responsibilities:**

- Provide account relationship support to managed care account teams by identifying and developing relationships with key decision-makers in managed care organizations and other institutions that purchase, influence or manage the use of Aimmune products
- Provide USMA medical teams with the managed care perspective for strategic plans and tactics to translate clinical science into clinical practice
- Act as a conduit between the external payer environment and the HEOR in-house HEOR and managed care medical communications teams ensuring strategies and tactics are robust in filling key performance and evidence gaps from a payer perspective
- Provide scientific information and education (e.g. pipeline, disease education, etc.) to external customers (e.g. payor, HCPs) and decision-makers in response to unsolicited requests
- Participate in other segment initiatives (employers, pharmacy benefits management organizations, etc.) to provide medical expertise internally and externally to support optimized access and product pull-through
- A key part of the role will be interfacing and building strong partnerships with internal stakeholders including a range of medical & commercial partners, to ensure that insights and ideas are shared across the organization
- Play a key role in development and critical review of managed care materials such as economic models, AMCP dossiers & slide decks
- Develop & maintain relationships with clinical decision makers at national accounts and HCPs within the Capitol territory

- Serve as a Medical Affairs lead for disease state and outcomes-based product presentations to managed care customers
- Offer insights to internal teams on managed care trends to inform product strategy and access
- Attend and participate in advisory boards and other professional and/or policy-making forums as appropriate
- Attend relevant medical conferences
- Ensure compliance with all corporate policies, applicable laws, regulations and regulatory guidelines governing commercial and scientific interactions with healthcare professionals, payers, advocacy and other business partners

**Qualifications/Requirements:**

- Advanced science / clinical degree from an accredited institution (PharmD, M.D., DO, Ph.D.)
- Three or more years of experience with a pharmaceutical company in a managed care customer facing role working with payor organizations
- Three or more years of experience as a MSL (required) or senior MSL (preferred) within the allergy/immunology therapeutic area (preferred)
- Experience leading field based medical teams or medical affairs projects, or managing MSLs – preferred
- Position is field-based with over 50% required travel

**About Aimmune Therapeutics, Inc.**

Aimmune Therapeutics is a clinical-stage biopharmaceutical company founded to address the unmet medical need in food allergy, which currently has no approved treatments. Our mission is to improve the lives of people with food allergies, based on our proprietary desensitization treatments in development. Aimmune's lead investigational drug, AR101 for peanut allergy, is in Phase 3 clinical testing in North America and Europe. The company also plans to begin clinical testing of its investigational drugs for egg allergy and walnut allergy. Headquartered in Brisbane, California – the heart of San Francisco's biotechnology hub – Aimmune has additional offices in the Kings Cross area of London and in Raleigh, North Carolina.

**Qualified candidates should forward a resume and cover letter, including a statement of interest, availability, and experience to Human Resources ([careers@aimmune.com](mailto:careers@aimmune.com)) with the job title in the subject line.**

Aimmune Therapeutics is an Equal Opportunity Employer.

Principals only; no recruiters please.